

4 PROGRAMS:

EMERGENCY SHELTER | RAPID REHOUSING
HOMELESS PREVENTION | SECURITY DEPOSIT ASSISTANCE

11 Rooms 48 People **35 DAYS**Average Stay

82%Success
Rate

"THERE WERE TIMES WHEN IT FELT LIKE

there was no light at the end of the tunnel. It seemed like every time we tried something, a door was being shut in our face.

We saw no way out."

People who are experiencing homelessness in Yankton

are hidden.

THEY ARE LIVING
ON THE EDGE, MOVING
FROM LOCATION TO LOCATION.

Serving the immediate needs of individuals and families experiencing homelessness within the Yankton area while engaging partners in developing long-term solutions.

2019 STATISTICS 2020

| | AUELTER | |
|----------|----------------------|-----------|
| 219 | CLIENTS | 268 |
| 8,376 | SHELTER | 10,115 |
| 281 | ESG/SDAP Clients | 341 |
| \$89,558 | ESG/SDAP \$ SPENT | \$132,996 |
| 82 | MEN | 108 |
| 77 | ··· WOMEN ··· | · 78 |
| 60 | ····CHILDREN ··· | 82 |
| 42 | ····FAMILIES ··· | 50 |

RECENT FACILITY UPGRADES

Additional shelter rooms in progress.

Bathroom and floor upgrades in two rooms.

Basement renovation underway.

Aquired larger and more accessible storage unit.

BECAUSE EVERYONE DESERVES A HOME.

PATHWAYS IS ALL-ENCOMPASSING,

NOT JUST A WARM PLACE TO LAY YOUR HEAD AT NIGHT.

Clients receive food, clothing, toiletries, and other necessities so they can start saving their own money and get back on their feet. This, paired with program resources and individualized case plans, give clients every opportunity for success.

Pathways clients get a hand up, not a hand-out.

- Baile

Intakes: M-F, 8 am - 4 pm

> Background Checks

> > 10 pm - 6 am Curfew

> > > Daily Progress Reports

STAFF:

Executive Director: Jesse Bailey (FT)
Program Director: Joseph Tielke (FT)
Case Manager: Michael Brister (PT)
Advocate: Jennifer Morkve (PT)

Zero Tolerance for Alcohol/Drug Use

Core Competencies
Trainings

Individualized Case Plans

Property Owner and Tenant Mediation

Utility and Security
Deposits

Utility and Rent Arrears

BOARD OF DIRECTORS:

Chairperson: **Brennan Ewald** - Boston Shoes to Boots Vice-Chairperson: **Megan Enfield** - Avera@Home

Secretary: Melissa Lindahl - Lewis & Clark Behavioral Health Services

Treasurer: **Tom Bosn** - Wohlenberg Ritzman & Co., LLC **Pastor Dani Jo Bierwagen** - Christ the King Lutheran Church

Brad Bies - City of Yankton

Sr. Mary Carole Curran - Benedictine Sisters of Sacred Heart Monastery

Kimberly Highland - First National Bank of Omaha **Nick Moser** - Marlow, Woodward & Huff, Prof. LLC **Stacy Schramm** - Vision Real Estate

Kristin Schulte – SD Human Services Center

Andrea Wright - Yankton School District

OUTGOING BOARD MEMBERS:

Kelle Loecker - Department of Labor & Regulation

Fr. Scott Traynor - St. Benedict Parish

I feel immense pride when I do a follow-up visit in the homes of past clients and see

PHOTOGRAPHS ON THE WALL AND HOMEWORK ON THE FRIDGE.

They're making their new place a home. That's success.

COMMUNITY PARTNERSHIPS:

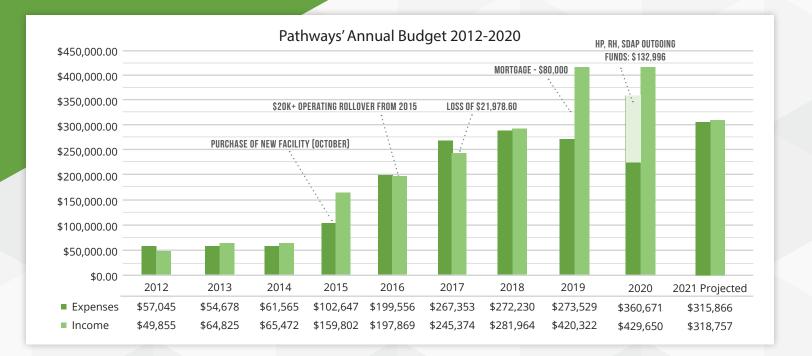
Department of Labor Department of Social Services Habitat for Humanity Clay & Yankton Counties **Heartland Humane Society Human Services Center** Keep Yankton Beautiful Lewis & Clark Behavioral Health **Lutheran Social Services** Mount Marty University River City Domestic Violence Center Southeast CASA United Way & Volunteer Services of Greater Yankton Yankton Court Services Yankton Law Enforcement Yankton Ministerial Association Yankton Parole Office

Client Testimony:

When my wife, two children, and I first arrived at Pathways, we were incredibly anxious and fearful for our future.

Now we're living comfortably in an affordable apartment with a greater appreciation for each other and for the community that believed that we deserved a home.

Nutrition and Cooking
Budgeting and Financial Management
Job Procurement and Interview Skills
Hygiene and Self-Care

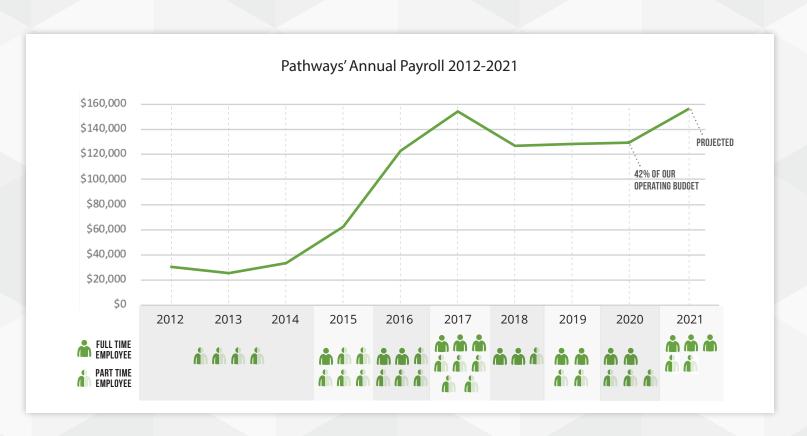


In 2015, the Starbrite Motel was purchased and operations moved to the new location.

Shelter capacity went from 9 to 48 people. In 2021, the basement expansion will take our capacity from 48 to roughly 100 people.

In order to properly serve our increased capacity, we will continue to add staff, programming and services as funding allows.

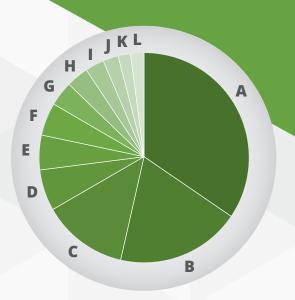
Staff members are the heart and soul of this organization. We are proud to bring our case manager to full time status and hire a part time furniture manager in 2021.



2019 FUNDING SOURCES

ESG Grant A \$145,045 \$79,761 Individual/Business Donations United Way of Greater Yankton \$55,000 SDAP Grant D \$26,535 \$22,450 Fundraising Other Grants* \$21,298 Discovery Church G \$16,000 Local Service Groups \$14,500 County Support (Yankton & Knox) \$12,344 Other Religious Entities \$10,000 **Donation of Services** \$8,089 Other Funding** \$8,772

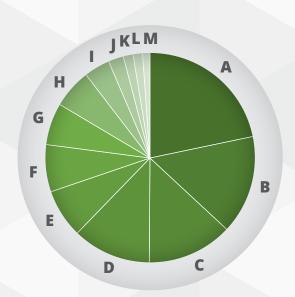
Total: \$420,322



2020 FUNDING SOURCES

\$92,792 Individual/Business Donations United Way of Greater Yankton \$64,923 ESG-CV \$56,351 Emergency Solutions Grant \$51,885 \$32,184 Other Grants* SDAP Funding \$31,124 Benedictine Sisters of Sacred Heart Monastery \$27,610 Housing Opportunity Fund \$25,850 Discovery Church \$17,064 Yankton County \$10,000 Other Funding** \$6,461 Other Religious Entities \$6,188 Fundraisers \$4,815

Total: \$420,322

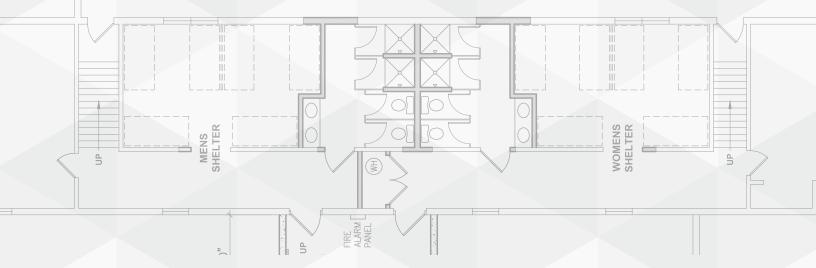


2021 GOALS

- Finish basement expansion and begin offering expanded services
- Continue expansion by acquiring adjacent properties
- Continue to grow our 9-month reserve account (currently at \$50,000, goal is \$180,000)
- Update existing rooms as funding allows (roughly \$7,000 per room)

^{*}Other Grants: Payroll Protection Program: \$27,184. | Avera Health: \$5,000

^{**}Other Funding: Donation of Services: \$2,055 | Client Rent: \$1,805 | Client Reimbursements: \$1,213 | Store Refunds: \$929 SDHDA Special Reimbursement: \$381 | Interest Income: \$77



Expansion CAMPAIGN

Thanks to our generous community, we had a successful Expansion Campaign in 2020. Along with grant funding through ESG-CV and HOF, donations received from the campaign have put us at 100% funding for our expansion project. The following names are those who gave towards our expansion campaign:

BRICK

Up to \$499 Anonymous Ron & Jan Bertsch Wally & Teresa Bosch Cheryl's Blinds & Design Marv & Marilyn Ekeren Charles Evander Doug & Ann Fickbohm FNBO - Servicing Center Fran Fox Michael Grimme Dave & Carla Guald Mary Alice Halverson Diane & Rob Houdek

Dr. Jay & Joyce Hubner Wayne & Lori Ibarolle Howard & Kelly Kathol Family Al & Kay Koliner Merle & Virginia Larson Joyce Maggied Barb Mechtenberg Amy Miner & Julie Amsberry Bruce & Carol Myers Diane Reese Ellen Rodenberg Kris Sees Slowey Construction, Inc. Mary & John Sternquest Scot & Mary Sorensen Darwin & LaVila Tessier Truxedo Brad & Nancy Wenande Yankton Lions Club

MORTAR

\$500 - \$999 Anonymous Anonymous Edward & Therese Soukup

PATHWAYS

\$1,000 - \$4,999 Anonymous Gloria Becker Merle & Gena Brandt Brad Dykes Larry and Diane Ness Rob and Amber Ness Missouri Valley Tool, Inc.

FOUNDATION

\$5,000 - \$9,999 Robert & Lori Stephenson

PILLAR

\$10,000 - \$14,999 Anonymous

CORNERSTONE

\$15,000 + Direct Biologicals, Inc.